

# SIMMONS & COMPANY INTERNATIONAL

700 Louisiana, Suite 1900 | Houston, Texas 77002 | 713-236-9999 | www.simmonsco-intl.com Houston | Aberdeen | London | Dubai

# MESSAGE FROM OUR CHAIRMAN

Welcome to 2016. 2015 was a difficult and trying time for many of our clients. Uncertainty and volatility in crude oil and natural gas prices resulted in a major slowdown in North American drilling activity and deferral of major capital projects globally. However, even in this significant energy downturn, Simmons was able to advise many clients on transactions that will help companies survive and thrive. In 2015, Simmons was pleased to announce the combination of our firm with Piper Jaffray (Ticker: PJC), a publicly traded investment bank and asset management firm, headquartered in Minneapolis with offices across the U.S. and in London, Zurich and Hong Kong. As Simmons has been dedicated to providing quality advice and service to our customers for over 40 years, we believe that this combination is the logical step in taking our firm to the next level.

We further believe that our clients will greatly benefit from the enhanced breadth of product and service capabilities that Piper Jaffray offers, delivered by the same experienced Simmons team members.

Since November, our teams have been busy meeting with our clients to explain the combination, and we have heard very positive feedback on the enhanced offerings that our firm will be able to deliver. Our enhanced debt and equity capital markets capabilities are generating significant interest with our clients. Also, many of our private equity clients could not be more excited, as Piper Jaffray has been the top advisor for sponsor portfolio monetizations over the past five years – and they have done this without any energy presence! Some of the new product offerings that we will be able to provide once the combination closes will include:

- Enhanced capital markets capabilities including expertise in serving as a "lead left" on public equity and equity-linked offerings;
- 2. Enhanced private common, preferred and convertible equity capital placement capabilities;

- Debt placement advisory services across the spectrum of the balance sheet;
- 4. Restructuring/strategic advisory expertise for pre-petition and Chapter 11 situations;
- 5. Market making capabilities for stocks of publicly-traded energy companies; and
- 6. A larger and more efficient trading platform with enhanced execution for the buy side.

We are expecting the combination to close no later than the second quarter of 2016.

The 2015 activity of our firm is outlined in the pages that follow. As in previous years, a number of transactions point to the increasing international profile of our firm and client base, having closed transactions in the UAE and the UK. Due to the volatility and uncertainty in the energy market, many of the transactions presented challenges in completing. However, as we have always done, Simmons continues to study the industry to understand the best course of actions and opportunities for our clients to succeed. As we start this new chapter for Simmons in 2016, rest assured that we will continue to focus on maintaining a deep understanding of the energy industry and a commitment to our clients in providing the best financial advice and perspective possible. Thanks for being a valued client and friend to our firm. We look forward to continuing our relationship for many years to come.

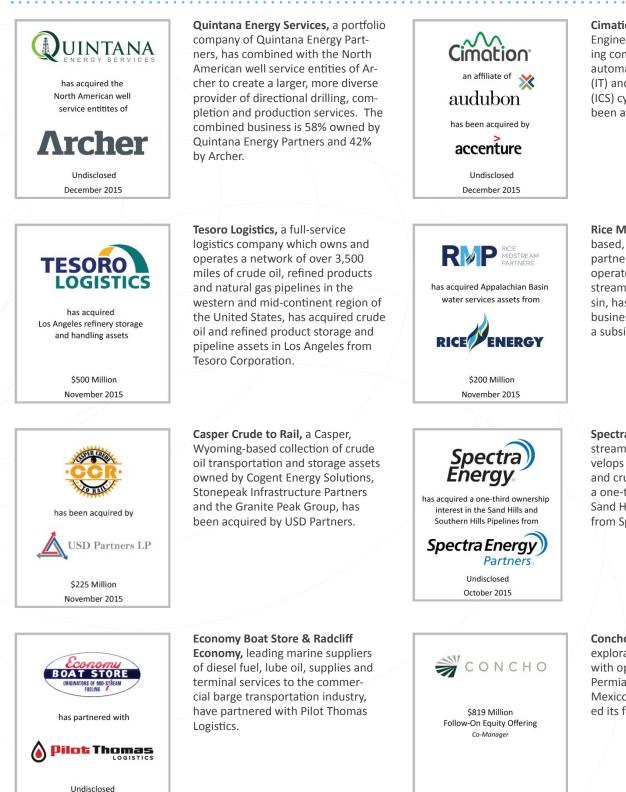
Sincerely,

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Michael E. Frazier Chairman, President and Chief Executive Officer

# 2015 TRANSACTIONS

October 2015



Cimation, an affiliate of Audubon Engineering Company and a consulting company known for its work in automation, information technology (IT) and industrial control systems (ICS) cyber security solutions, has been acquired by Accenture.

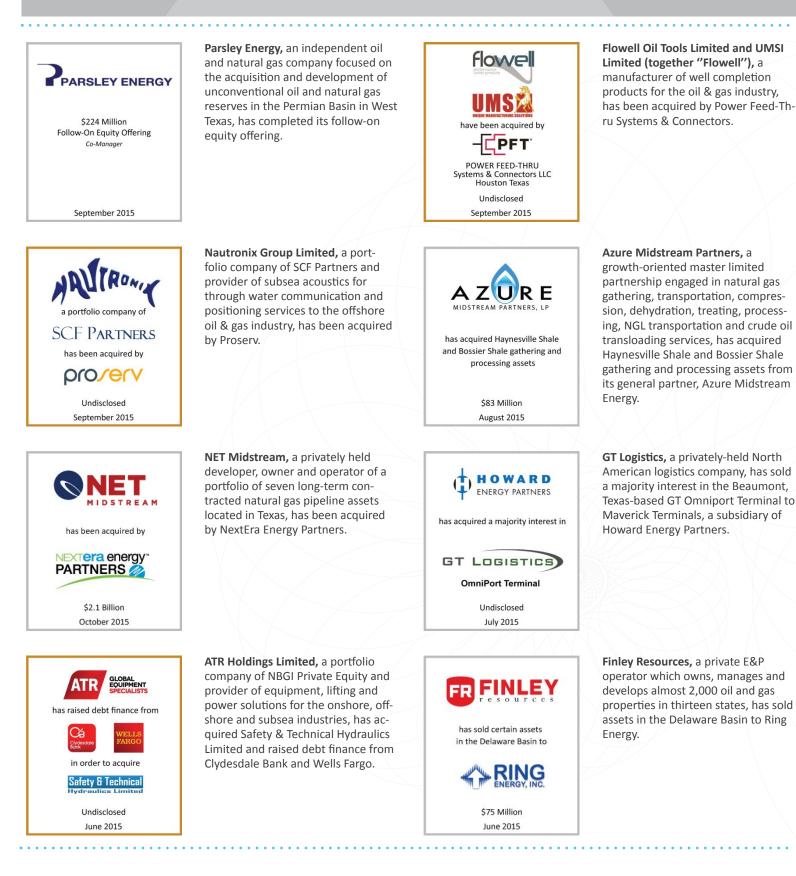
Rice Midstream Partners, a feebased, growth-oriented limited partnership formed by Rice to own, operate, develop and acquire midstream assets in the Appalachian basin, has acquired the water services business of Rice Midstream Holdings, a subsidiary of Rice Energy.

Spectra Energy Corp, a leading midstream company which primarily develops and operates natural gas, NGL and crude oil pipelines, has acquired a one-third ownership interest in the Sand Hills and Southern Hills Pipeline from Spectra Energy Partners.

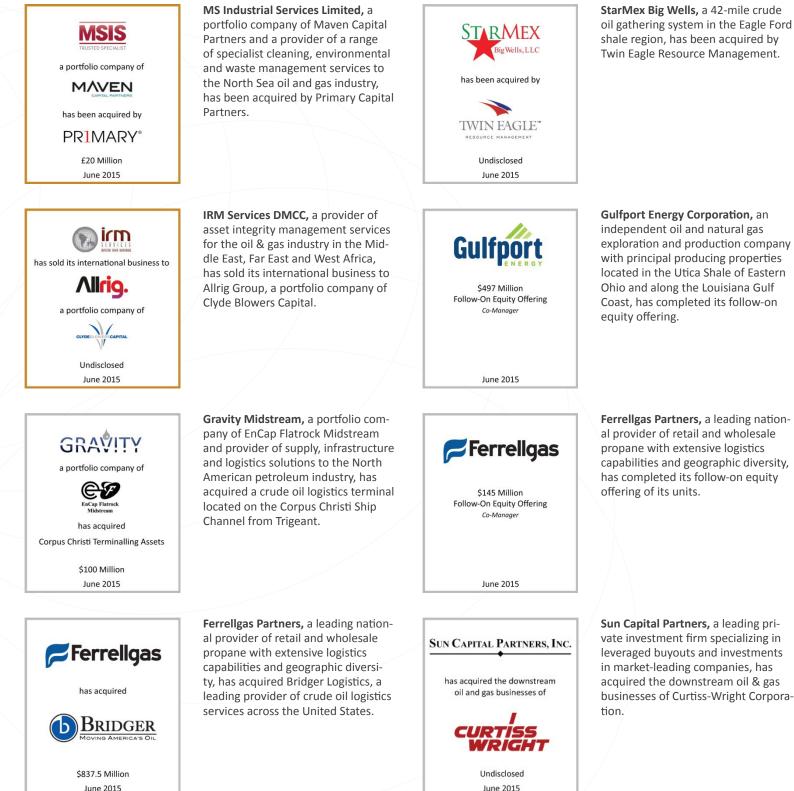
Concho Resources, an independent exploration and production company with operations concentrated in the Permian Basin of Southeast New Mexico and West Texas, has completed its follow-on equity offering.

October 2015



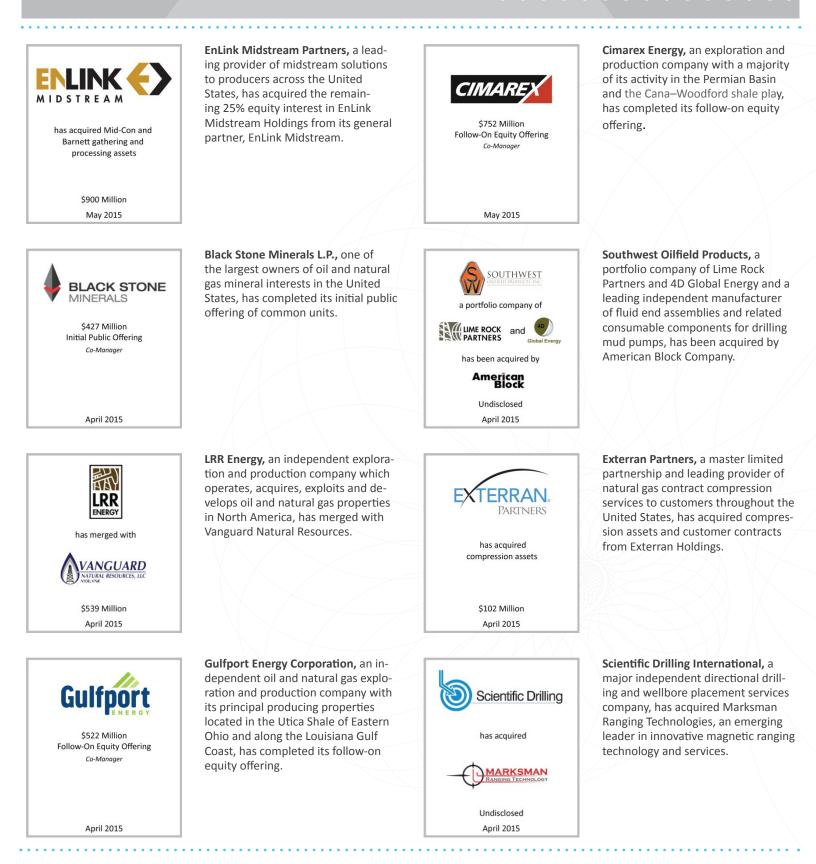




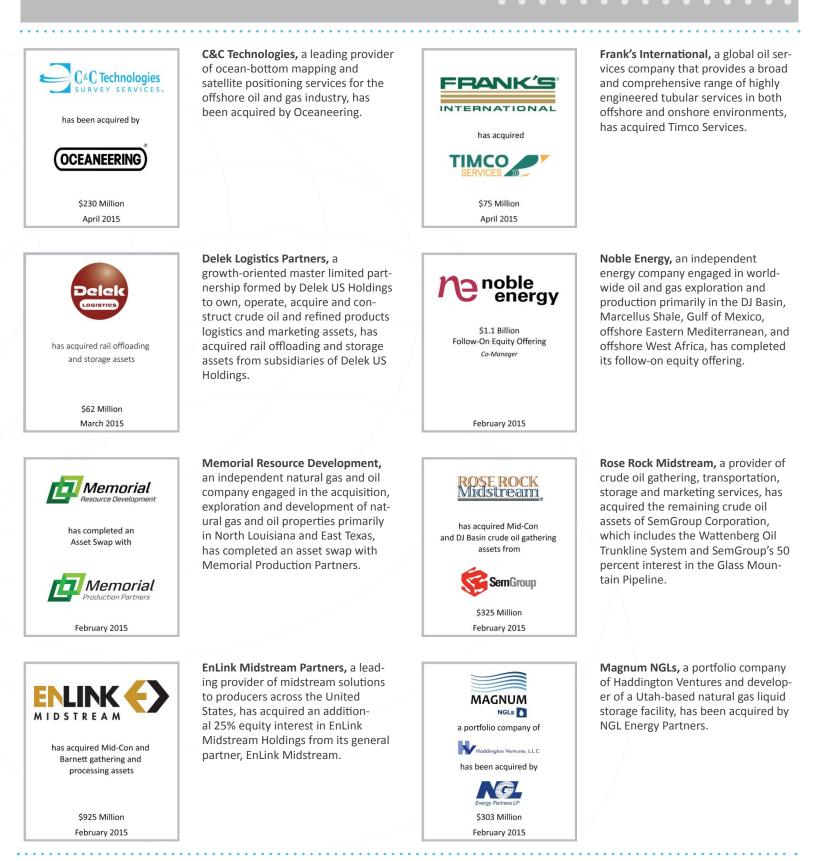


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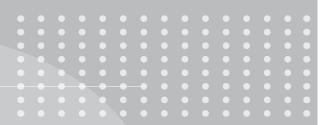






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**Rushmore Associates Limited,** an operator of on-line well data benchmarking and information sharing platforms covering drilling, completion, intervention and abandonment activities, has been acquired by IHS.





\$100 Million January 2015 LPC Crude Oil Marketing, a midstream provider which purchases, transports and sells approximately 60,000 barrels of crude oil per day and serves as a critical link between Permian producers and end markets, has been acquired by EnLink Midstream Partners.



Marlin Midstream Partners, a master limited partnership formed to develop, own, operate and acquire midstream energy assets, has combined with Azure Midstream Company.



ANNAPURNA

has been acquired by

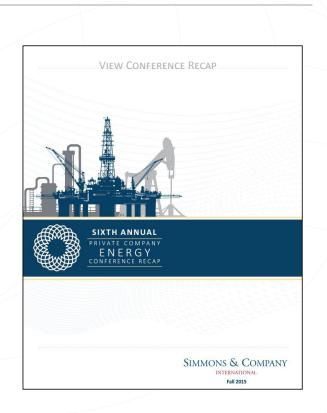


Undisclosed January 2015 **Cimarron Acid and Frac,** a portfolio company of Annapurna Capital Management and a leading independent provider of hydraulic fracturing and acidizing services in Oklahoma, has been acquired by Quintana Energy Services.



# 2015 SIMMONS CONFERENCES

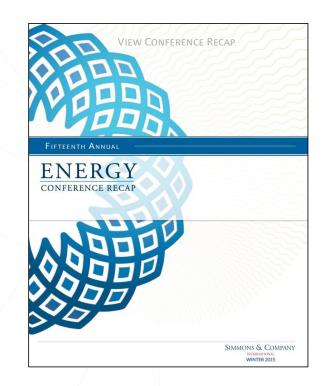
## DECEMBER 2 - 3, 2015 **6TH ANNUAL PRIVATE COMPANY ENERGY CONFERENCE**







March 4 - 6, 2015 **15TH ANNUAL ENERGY CONFERENCE** 











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